

John Harpole

Industry Representative

Bio



John Harpole is founder and president of Mercator Energy LLC, a natural gas services, brokerage and energy market analysis company. Mercator assists both producers and end users in 12 western and Midwestern states in selling and sourcing natural gas supplies. Mercator also conducts specific research projects for client groups exploring the impact of industry trends on various regional markets. Mercator's analysis on "Poverty and Fracking" was recently featured in a Wall Street Journal editorial and on Fox News.

During his career, Harpole has provided strategic advice and counseling to independent oil and gas producers, power producers, major electric and gas utilities, hedge funds and energy traders, retail and wholesale energy marketers, equipment vendors and large energy users typically at the CEO level. He has also played a key role in developing innovative new business structures and in helping to transform energy and environmental policy at the state and federal levels.

Harpole is a board member of the Western Energy Alliance (formerly IPAMS), the Colorado Oil and Gas Association, the Leadership Program of the Rockies, University of Colorado's Global Energy Management Program (GEM) and Energy Outreach Colorado.

Harpole has travelled to China twice in the last three years to instruct employees of PetroChina on the regulatory and marketing history of natural gas in the United States.